

G. H. RAISONI CAREER FOUNDATION

(An Organisation devoted towards Career Development and Placement of Students)

Shraddha Park, MIDC Hinga, Hingna-Wadi Link Road, Nr. MIDC Police station, Nagpur

Ph: 07104 – 236102, 9881068980, rgplacement@raisoni.net

Date: 31st January, 2015

PLACEMENT NOTICE

Name of Company	"NAUKRI.COM
Company Profile	Naukri.com is a part of info Edge India Ltd. Started in 1997, today India's No 1 Job Portal. It is a online platform that help job seekers & employer connect. It has a database of more that 40 million registered user and more than 1,30,000 job listing. It has a market share of 68 %.
Batch	2015
Branches Eligible	MBA Marketing
Date of Drive	10 th Febuary, 2015
Time	9 am
Place of Drive	Tirpude Institute of Management Education, TIME Civil Lines, Nagpur
Job Position	Senior Executive – Corporate Sales
Job Location	Pan India
Key Skills Required	<ul style="list-style-type: none">➤ Selling online recruitment solutions to corporate clients by assessing their business requirements.➤ Achieving sales targets through acquisition of new clients and growing business from existing clients.➤ Developing a database of qualified leads through referrals, telephone canvassing and cold calling.➤ Area Mapping, cold calling, prospecting, negotiation, freezing on commercials and closing of deals with necessary documentations.➤ Building and managing strong relationships with customers
Job Requirement	<ul style="list-style-type: none">➤ Excellent oral and written communication skills➤ Ability to work under pressure➤ Good General Knowledge
Salary	Rs. 3.96 LPA to Rs.5.11 LPA CTC Depending upon the locations.
Important Instruction	Interested Candidates will have to register themselves by sending a mail along with a resume to rgplacement@raisoni.net on or before Wednesday, 4th February, 2015 by 2pm. Nominations after the deadline will not be accepted
Documents Required	<ul style="list-style-type: none">➤ Xerox copies of all marksheets till date.➤ 2 photographs➤ One ID proof (college ID/Govt. Id proof)➤ Three copies of Resume.
Drive Incharge	Mr. Anant Kamthikar

_Note : 1) It is expected that students must be in full college uniforms at the time of placement drive.

2) Once placed student will not be allowed to sit in another placement drive.



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For any query students may contact the Career Foundation cell members given below:

Mr. Anant Kamthikar	Placement Officer	9689003525	anant.kamthikar@raisoni.net
Ms. Anagha Kapse	Jr. Placement Officer	9075268087	anagha.kapse@raisoni.net
Mr. Sachin Umare	Placement Officer	8806104325	Sachin.umare@raisoni.net

Dr. J.M. Paliwal

Dean – Training & Placement – Raison Group of Institutions

Faculty of Management Studies; Mobile: 9881068980 Email Id: jaiprakash.paliwal@raisoni.net

Web address <http://placement.raisoni.net>



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